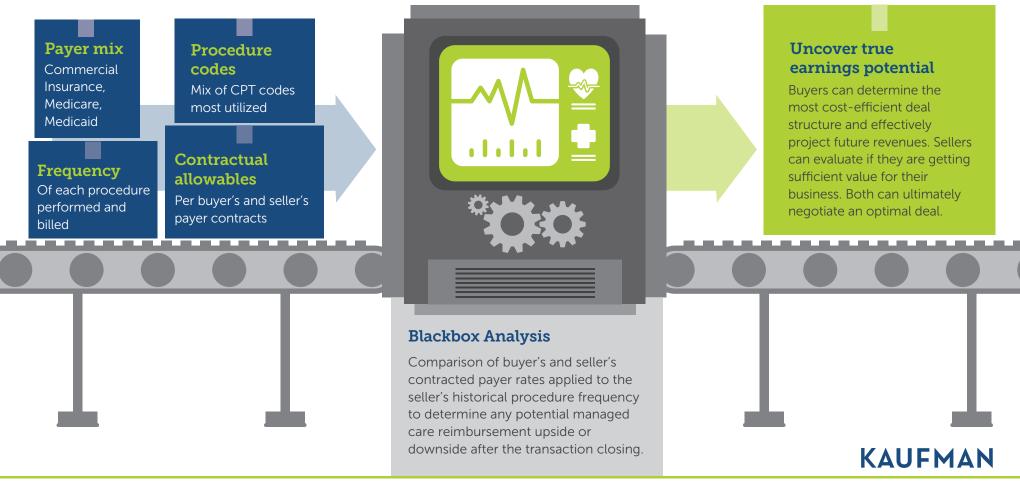
Black box analysis in healthcare M&A transactions

Contracted reimbursement rates are often a blind spot in M&A deals. A black box analysis can provide transparency for both buyers and sellers.

Merger and acquisition transactions in healthcare come with unique challenges, especially when it comes to financial considerations and assessing the true value for the deal. Engaging a third-party advisor to conduct a black box analysis can facilitate a smoother process by providing both buyers and sellers with as much information as possible about potential changes to managed care reimbursement rates and affected revenue after the transaction.



ROSSIN